

<b>ID</b>	HPU18
<b>STATE ID</b>	ITEM 34-ISU
<b>Description</b>	LARGE CREW CAB PICKUP w/4-WHEEL DRIVE: 8,600 lb. GVWR minimum, 6-foot Body, V-8 or V10 Engine, Automatic Transmission
<b>Estimated Quantity</b>	1
<b>Delivery Location/details</b>	Vehicle price with equipment listed above FOB: Iowa State University, Ames.

	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3
	Option Order #	Option Price	Option Order #	Option Price	Option Order #
<b>Equipment Description</b>					
<b>Base Vehicle Minimum Specifications</b>					
1 Wheelbase: Minimum 153 inches.	156	\$0.00		\$0.00	
2 Engine: V-8 or V10, 6.8 liter minimum.	99Y	\$0.00		\$0.00	
3 Charging system minimums: 95 amp. alternator, 600 CCA battery.	STD	\$0.00		\$0.00	
4 Air conditioning w/all required options.	572	\$0.00		\$0.00	
5 Tilt steering column, Automatic speed control.	52N	\$0.00		\$0.00	
6 Power 4-wheel anti-lock brakes.	STD	\$0.00		\$0.00	
7 Power steering.	STD	\$0.00		\$0.00	
8 Power windows.	903	\$0.00		\$0.00	
9 Power locks.	903	\$0.00		\$0.00	
10 Wipers, intermittent.	STD	\$0.00		\$0.00	
11 Gauge package: oil pressure, coolant temperature, voltmeter.	STD	\$0.00		\$0.00	
12 Mirrors: exterior swing away , interior day/night.	STD	\$0.00		\$0.00	
13 Daytime running lamps.	942	\$0.00		\$0.00	
14 Radio, AM-FM CD w/internal clock.	585	\$0.00		\$0.00	
15 Interior trim package w/insulating headliner and door panels, dome lamp. Full rubber floor covering. Front split bench seat, rear bench seat, all w/vinyl upholstery.	TE	\$0.00		\$0.00	
16 All-terrain (not all-season) radial tires, spare mounted under box.	TBM	\$0.00		\$0.00	
17 Fuel tank(s), highest capacity available.	STD	\$0.00		\$0.00	
18 Trailer towing package: Class IV receiver hitch, 2 inch shaft. 7-wire trailer wiring receptacle at hitch.	86T	\$0.00		\$0.00	
19 Rear step bumper	STD	\$0.00		\$0.00	
20 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line	44T	\$0.00		\$0.00	
21 <b>Required Options (Pricing required for a complete Bid)</b>					
22 N/A	DELIVERY TO AMES	\$30.00		\$0.00	
23 <b>Options which may be required</b>					
24 N/A					
25					
26 <b>Vehicle Make:</b>	FORD				
27 <b>Vehicle Model:</b>	F250				
28 <b>Vehicle Model Code:</b>	W21				
29 <b>% discount off dealer price (Black Book Invoice) for additional options not stated in specifications:</b>	0.00%				
30 <b>American Made (Yes/No):</b>	Yes				
31 <b>Exact Model Designation and Equipment Package:</b>	600A				
32 <b>EPA Highway (MPG):</b>					
33					
34 <b>Base Price:</b>	\$29,613.80		\$0.00		
35 <b>Required Option Price:</b>	\$30.00		\$0.00		
36 <b>Fleet Incentive Discount:</b>	\$0.00		\$0.00		
(Note: Discounts are subtracted from the cost and should be entered as a negative value)					
37 <b>Government Discount:</b>	(\$7,100.00)		\$0.00		
(Note: Discounts are subtracted from the cost and should be entered as a negative value)					
38 <b>Other Discounts:</b>	(\$38.00)		\$0.00		
(Note: Discounts are subtracted from the cost and should be entered as a negative value)					
39 <b>Final Price:</b>	\$22,505.80		\$0.00		